

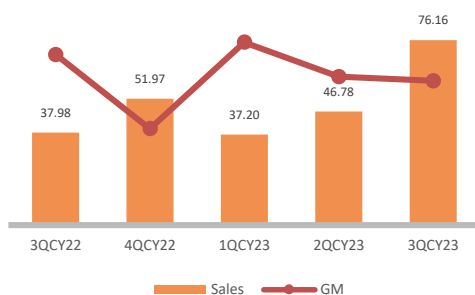
# FATIMA Result Review - 3QCY23



Thursday, October 26, 2023

Rupees' millions	3QCY23	3QCY22	YoY	9MCY23	9MCY22	YoY
Net Sales	76,162	37,978	100.5% ▲	161,430	100,262	61.0% ▲
Cost of Sales	-53,560	-24,646	117.3% ▲	-109,678	-58,627	87.1% ▲
<b>Gross Profit</b>	<b>22,602</b>	<b>13,332</b>	<b>69.5% ▲</b>	<b>51,752</b>	<b>41,635</b>	<b>24.3% ▲</b>
SG&A Expenses	-5,660	-3,854	46.8% ▲	-13,746	-9,665	42.2% ▲
Other Expenses	-2,331	-1,891	23.3% ▲	-5,792	-5,069	14.2% ▲
<b>Operating Profit</b>	<b>14,611</b>	<b>7,587</b>	<b>92.6% ▲</b>	<b>32,214</b>	<b>26,900</b>	<b>19.8% ▲</b>
Other Income	1,432	980	46.1% ▲	2,544	1,676	51.8% ▲
Finance Cost	-1,059	-984	7.6% ▲	-3,850	-2,159	78.3% ▲
Profit Before Taxation	14,985	7,583	97.6% ▲	30,907	26,418	17.0% ▲
Taxation	-7,226	-2,628	174.9% ▲	-17,915	-15,617	14.7% ▲
<b>Profit After Taxation</b>	<b>7,758</b>	<b>4,955</b>	<b>56.6% ▲</b>	<b>12,992</b>	<b>10,800</b>	<b>20.3% ▲</b>
<b>Earnings Per Share</b>	<b>3.69</b>	<b>2.36</b>	<b>56.6% ▲</b>	<b>6.19</b>	<b>5.14</b>	<b>20.3% ▲</b>
<b>Dividend</b>	<b>0.00</b>	<b>0.00</b>		<b>1.75</b>	<b>0.00</b>	
<b>Bonus</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	
Gross Margin	29.7%	35.1%	5.4% ▼	32.1%	41.5%	9.5% ▼
SG&A Expenses to Sales	-7.4%	-10.1%	2.7% ▼	-8.5%	-9.6%	1.1% ▼
Other Income to Sales	1.9%	2.6%	0.7% ▼	1.6%	1.7%	0.1% ▼
Ex. Gain / (Loss) to Sales	-7.4%	-10.1%	2.7% ▼	-8.5%	-9.6%	1.1% ▼
Effective Taxation	-48.2%	-34.7%	13.6% ▲	-58.0%	-59.1%	1.2% ▼
Net Margin	10.2%	13.0%	2.9% ▼	8.0%	10.8%	2.7% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

